



Enterprise Partners Venture Capital

WILLIAM R. STENSRUD
Managing Director / General Partner
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Areas of focus:

- Information Technologies
- Data & Telecommunications Equipment
- Software and Services
- Internet Services

EMPLOYMENT EXPERIENCE

- 1997 - Present **Enterprise Partners Venture Capital**, La Jolla, CA
Managing Director and General Partner
- 1996 - 1997 **Independent Investor**
Helped launch Juniper Networks and participate in the leveraged buy-out of Paradyne/GlobeSpan Corporation from Lucent Technologies
- 1992 - 1996 **Primary Access**, San Diego, CA
President
- 1985- 1992 **StrataCom**, San Jose, CA
Vice President of Marketing and Business Development
- 1979 – 1985 **ROLM**, San Jose, CA
Product manager for next generation PBX product and later as Division Marketing Manager for a family of switching and telephone products
- 1974 - 1979 **Bell Laboratories**, AT&T
Various engineering and management positions

EDUCATION

Massachusetts Institute of Technology, Cambridge, MA
B.Eng. in Electrical Engineering and Computer Science

CURRENT BOARD POSITIONS

Calient Networks
Hammerhead Systems
Juniper Networks

LongBoard, Inc.
Novera Optics, Inc.
Paradyne