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ReliOn Fuel Cells Assist During Storm Outages

Spokane, WA – ReliOn’s fuel cell systems in the Northeast United States have had a busy two months. Hit by two very different types of storms, the Northeast has endured widespread power outages caused first by Hurricane Irene in August and then by a freak winter storm in October which dropped as much as two feet of snow on states with trees still sporting fall leaves. ReliOn customers in the Northeast include Tier One telecommunications operators tasked with providing communications capabilities to their cell phone customers.

Hurricane Irene, the second largest storm in history in terms of power outages, affected customers across 14 states, causing widespread flooding and property damage. Thousands of cell sites were without power for extended periods. One ReliOn customer had fifty-six cell towers with power being backed up by fuel cells in the area hit by the storm. Forty-five of those sites experienced grid power outages in excess of six hours during the storm and forty-five ReliOn fuel cell systems successfully provided power to the communications equipment for a cumulative outage time of 725 hours. Average duration per site was 16 hours, with the maximum single outage duration being 50 hours. ReliOn's bulk hydrogen refueling provider, Air Products, was key to keeping these sites operational.

In late October, much of the same region experienced an early season snowstorm that dumped wet, heavy snow on New England, causing power outages to about 3 million people and businesses. Some of those people are now in their second week without power. Cumulative data is not yet available, but ReliOn fuel cells have again been called into service and have provided power to cellular customers.

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Joe Blanchard, ReliOn's COO commented, "Without power, none of the convenient and life-saving mobile devices can function. Balancing the need for power with the desire to work toward a sustainable environment is something all of us continue to strive for. Fuel cells are serving an important function in the telecom industry and ReliOn is fully committed to supporting the mission of our customers."

Hydrogen fuel cells provide backup power to customer sites when grid power fails due to extreme weather or other conditions. ReliOn products have been active in a variety of communications applications since 2004. During this time, ReliOn fuel cell systems have been operational during a number of hurricane, ice storm, wind and extreme temperature events.

About ReliOn:

ReliOn's continuous innovation in core technology has made it a leader in the development and marketing of modular, fault-tolerant fuel cell products for customers seeking solutions to critical backup power applications. With more than 1,350 systems serving sites in 38 U.S. states and 28 countries, ReliOn customers enjoy the benefits of high reliability, low operating costs and easy maintenance. ReliOn fuel cells...simply powerful. www.relion-inc.com.

ReliOn's Investors:

PCG Clean Energy & Technology Fund www.pcgfunds.com/

Robeco www.robeco.com

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Enterprise Partners Venture Capital www.epvc.com

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Chrysalix Energy Venture Capital LP www.chrysalix.com

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management regarding future events and results. These assumptions and judgments may prove to be inaccurate as a result of a number of factors, many of which are beyond ReliOn's control, and its actual results may differ materially from the results contemplated in these forward-looking statements.